



Real estate companies save an average of CHF 250'000 per transaction via Loanboox

Zurich, 8 December 2022. **Loanboox expanded its business activities in spring of this year and has since also been offering its services and tools in the real estate sector. After nine months a very positive interim conclusion can be drawn: Real estate companies and housing cooperatives have saved on average 40% per transaction with Loanboox Real Estate during the turbulent market situation; CHF 250'000 per transaction.**

The market situation is uncertain, lenders are more cautious, interest rates have risen sharply and are volatile. This is a difficult situation for many real estate companies and housing cooperatives. Loanboox, the leading financing platform, has set itself the goal of setting new standards in the industry and supporting customers in financing and loan management with innovative technology and customised services when it entered the market for mortgage financing of investment properties in spring 2022.

"Real estate companies and housing cooperatives have saved an average of 40% in the last nine months thanks to Loanboox Real Estate – that's CHF 250'000 per transaction. Every request was successfully completed", says Patrick Zurfluh, Head of Real Estate Financing at Loanboox. The volumes concluded via Loanboox Real Estate ranged between CHF 2 and 22 million, with durations between 3 months and 15 years.

Borrowers benefit from the advantages of the digital platform (efficient processes, data room, offer comparison, audit trail and expansion of the lender network) and professional, personal advice. Lenders, on the other hand, appreciate the broad access to attractive financing opportunities, the high quality of the financing dossier and the lean processes.

"The financing requests from Loanboox Real Estate are professionally prepared and reduce our processing effort considerably. The factsheet and the platform allow us to make quick decisions and submit our financing offer easily," says Michael Müller, Director at UBS.

The order book at Loanboox Real Estate is well filled, says Zurfluh: "More than 10 transactions are due in the next few months. The debt management tools are also in demand. Various large real estate investors want to get a comprehensive and digital overview of their loan portfolio with our technology. This enables them to make data-driven decisions."

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